

DISC PROFILE COMPARISONS

Use this chart to see how different personalities might interact.

THE D's PERSPECTIVE

POSITIVE	respect producer	plausible persuasive	warm friendly reliable	accurate precise
NEGATIVE	competition threat	soft flashy all talk	boring slow subordinate	cool inflexible

THE I's PERSPECTIVE

POSITIVE	objective driving	mutual admiration	reliable patient worker	disciplined accurate
NEGATIVE	aggressive rebellious	competition	boring easily led	obstructive nit-picking

THE S's PERSPECTIVE

POSITIVE	leader instigator	energetic innovator	genuine fellow loyal	cautious perfectionist
NEGATIVE	risk-taker bully	glib untrustworthy	too passive inactive	cold pedantic

THE C's PERSPECTIVE

POSITIVE	leader rule maker	front man motivator	listener reliable	factual detailed
NEGATIVE	shoddy too hasty	illogical superficial	soft weak	possible threat