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HR WORKSHOP

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Get ready for this workshop
to change your life.

Welcome

Purpose

- ▶ Drive Value to HR Services

Housekeeping Items

- ▶ Turn Cell Phones off
- ▶ Restrooms/Breaks/Snacks

Overview

- ▶ Facebook Group
- ▶ SWAG Bag
- ▶ Issues Logging In

Welcome

Introductions

- ▶ Name
- ▶ Title
- ▶ Company
- ▶ Role in HR
- ▶ *What do you want out of this workshop?*

Session One

HR Leadership



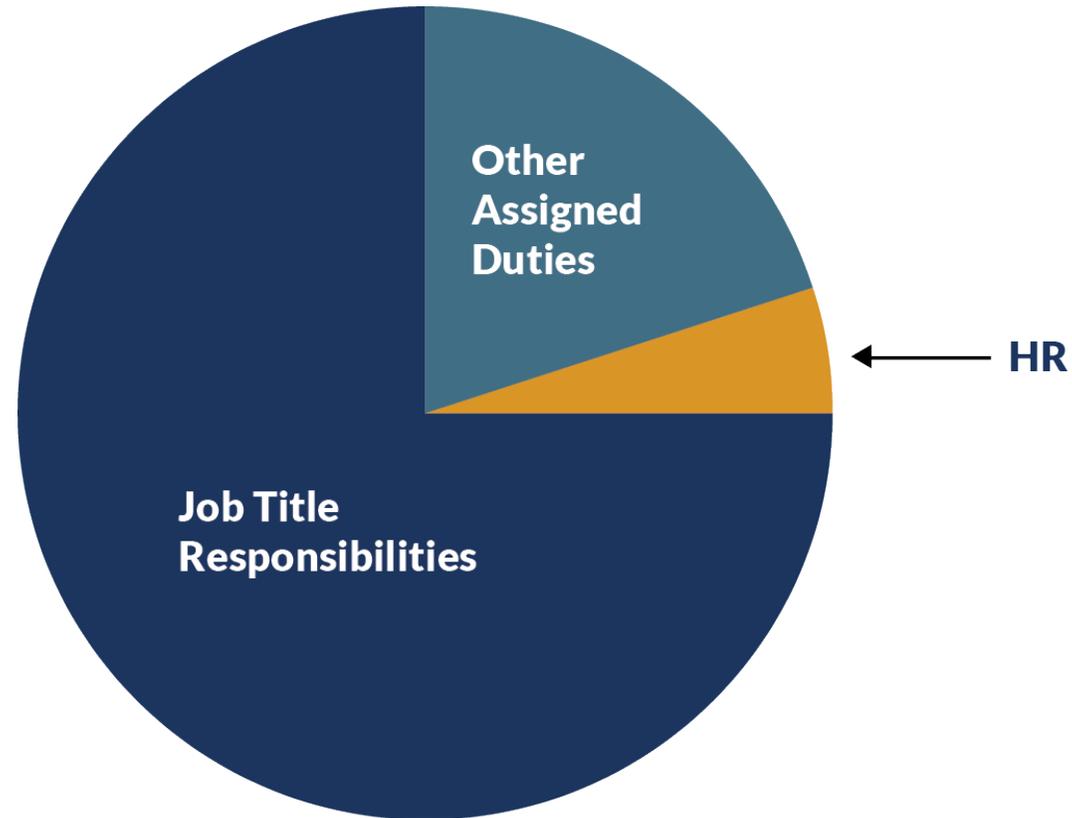
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**To be a great HR leader, you
must first be a great leader.**

Leadership Challenges in HR

Not Primary Job!



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Lack of Clear Expectations

Leadership Challenges in HR

Not Primary Job!

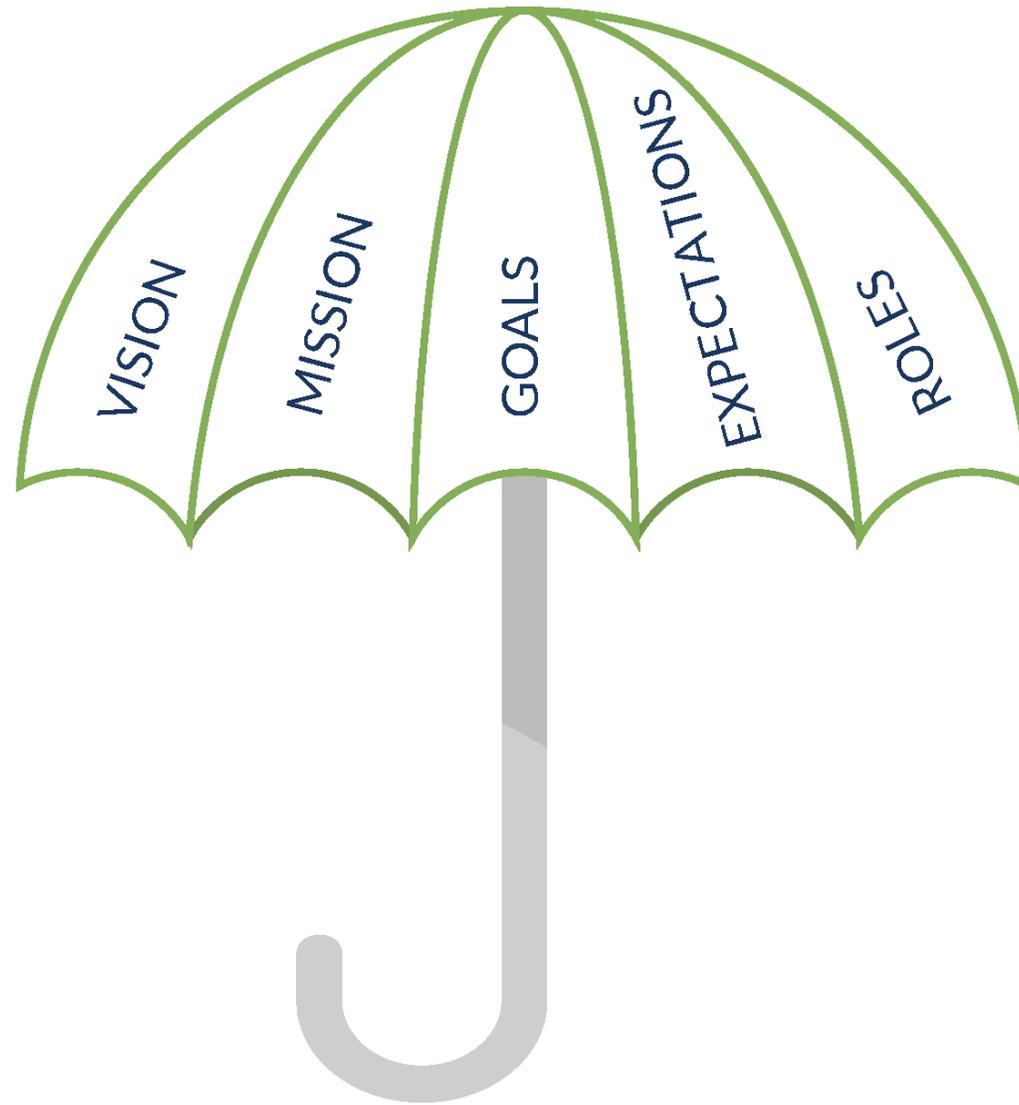
Lack of Clear Expectations

High level of FOMO

Where Do I Start?

With ME

Clarify the Umbrella



Become Deep and Wide

- ▶ Be a Pulse Taker
- ▶ Be a Vision Amplifier
- ▶ Be a Leader Multiplier
- ▶ Be a Gap Filler

On-Ramp Feedback

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Session Two

DISC

Advantages of Personality Assessments

- ▶ Increases Self-knowledge
- ▶ Allows for Efficiency
- ▶ Provides Empathy
- ▶ Clarifies Communication

Disadvantages of Personality Assessments

- ▶ Can become a straight jacket
- ▶ Used as an excuse
- ▶ Easily weaponized

Personality typing is an imperfect way of describing and categorizing reality.

Decisive

- ▶ Focused on action, progress, and results
- ▶ Greatest strength = getting stuff done
- ▶ Greatest weakness = tendency to value progress over people

- ▶ They are our problem solvers that will keep the company moving

Interactive

- ▶ Focused on people, relationships, and collaboration
- ▶ Greatest strength = ability to connect, work with, and energize people
- ▶ Greatest weakness = sacrifice productivity to be around people

- ▶ They are creative and fun to be around

Stable

- ▶ Focused on consistency, cooperation, and the well being of others
- ▶ Greatest strength = ability to remain steady and loyal
- ▶ Greatest weakness = tendency to refuse change

- ▶ They are patient and devoted to the team

Cautious

- ▶ Focused on details, processes, and data
- ▶ Greatest strength = ability to handle high degree of detail and complexity
- ▶ Greatest weakness = hold back progress due to lack of details

- ▶ They will increase quality more than anyone else

The distance between my personality and your personality is a measure of the work I must put forth to communicate effectively.



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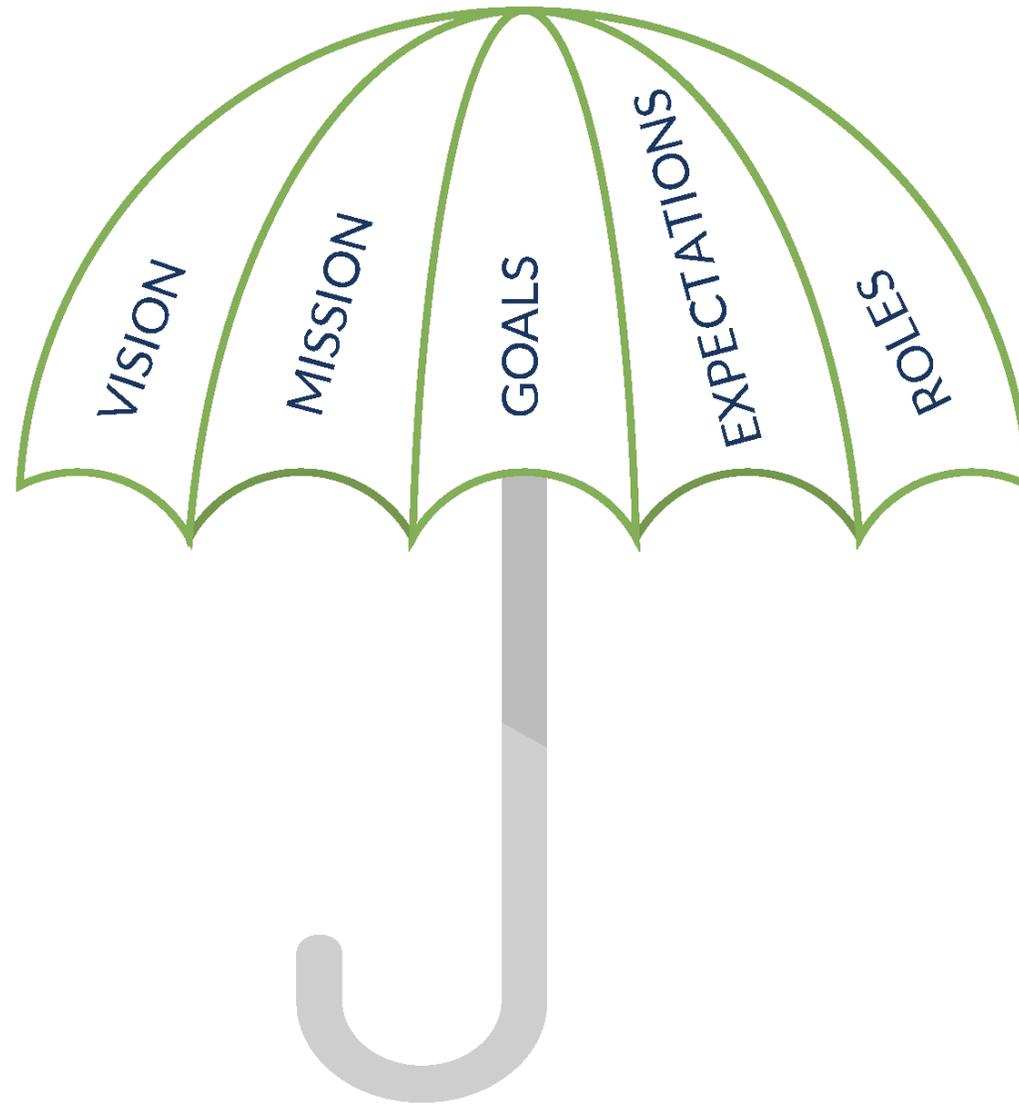
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Session Three

Personal KRA

Clarify the Umbrella



Five KRA Basics

- ▶ KRA stands for Key Results Area
- ▶ A KRA is outcome oriented
- ▶ A KRA is foundational groundwork for delegation
- ▶ A KRA is important for you to create margin
- ▶ A KRA should not be so vague that it avoids accountability

A strong KRA creates

- ▶ Clear Expectations
- ▶ A True North
- ▶ A Feedback Framework

Most KRAs are a perpetual work in progress!

Step One: **OBSERVE**

- ▶ List out the tasks you are working on in any given month. What is taking your time and energy?

- ▶ 5-7 minutes

Step Two: **IDENTIFY PRIMARY TASKS**

Primary tasks:

- ▶ Are things only you as a leader can do
 - ▶ Have a high probability of exponential return
 - ▶ Effect the future of your business and team
-
- ▶ What should you be doing?
 - ▶ What do you need to stop doing?
 - ▶ What are things you can or should hand off?
-
- ▶ 5-7 minutes

Step Three: **CATEGORIZE**

- ▶ What are 3-5 outcomes that result from the work you listed?

- ▶ 3 minutes

Step Four: **PRIORITIZE**

- ▶ Order your outcomes by priority level and remember...this may not be how you are using your time currently

- ▶ 3 Minutes

Step Five: **ELABORATE**

- ▶ Add subpoints that will provide further direction and clarity

- ▶ 5 minutes

Step Six: **EVALUATE**

- ▶ “You can count on me to...?”
- ▶ Is it outcome oriented?
- ▶ Does it set clear expectations?

Step Seven: **FINALIZE**

▶ HOMEWORK!

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