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PAYROLL | HCM | HR

**ON-RAMP** →

HR WORKSHOP

# ON-RAMP

Get ready for this workshop  
to change your life.

# Welcome

## Purpose

- ▶ Drive Value to HR Services

## Housekeeping Items

- ▶ Turn Cell Phones off
- ▶ Restrooms/Breaks/Snacks

## Overview

- ▶ Facebook Group
- ▶ SWAG Bag
- ▶ Issues Logging In

# Welcome

## Introductions

- ▶ Name
- ▶ Title
- ▶ Company
- ▶ Role in HR
- ▶ *What do you want out of this workshop?*

# Session One

## HR Leadership



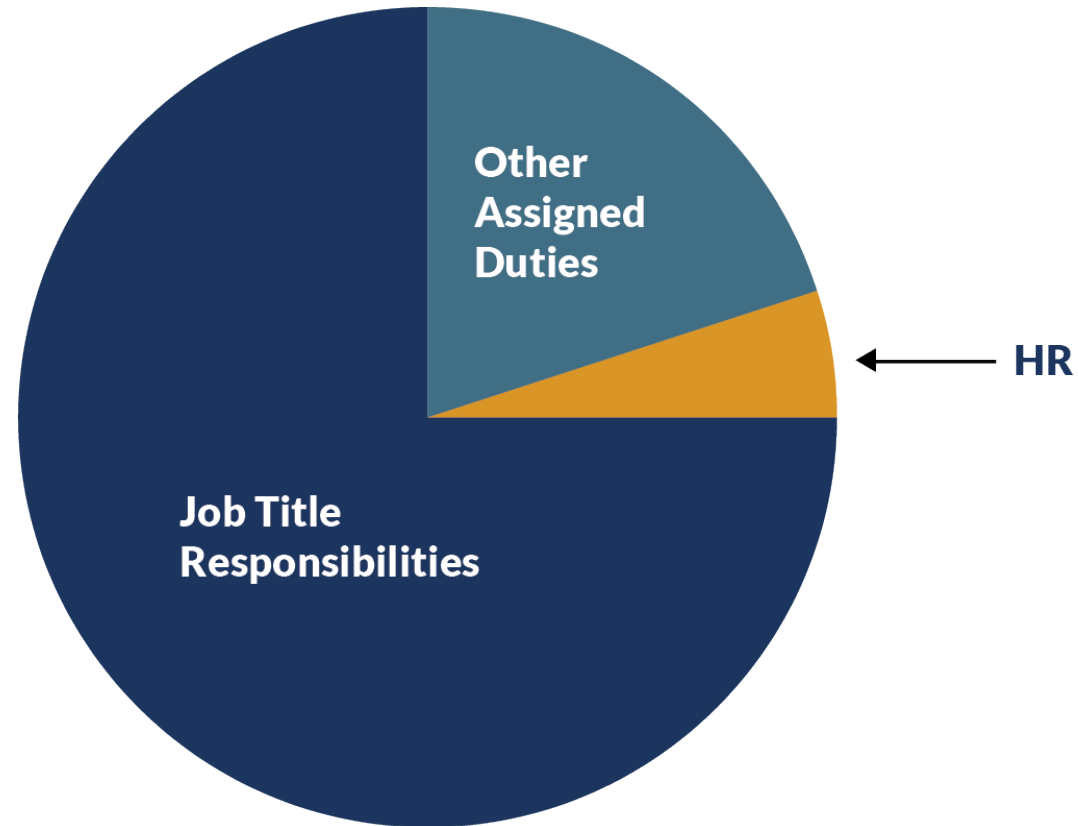
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**To be a great HR leader, you  
must first be a great leader.**

# Leadership Challenges in HR

Not Primary Job!



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Lack of Clear Expectations

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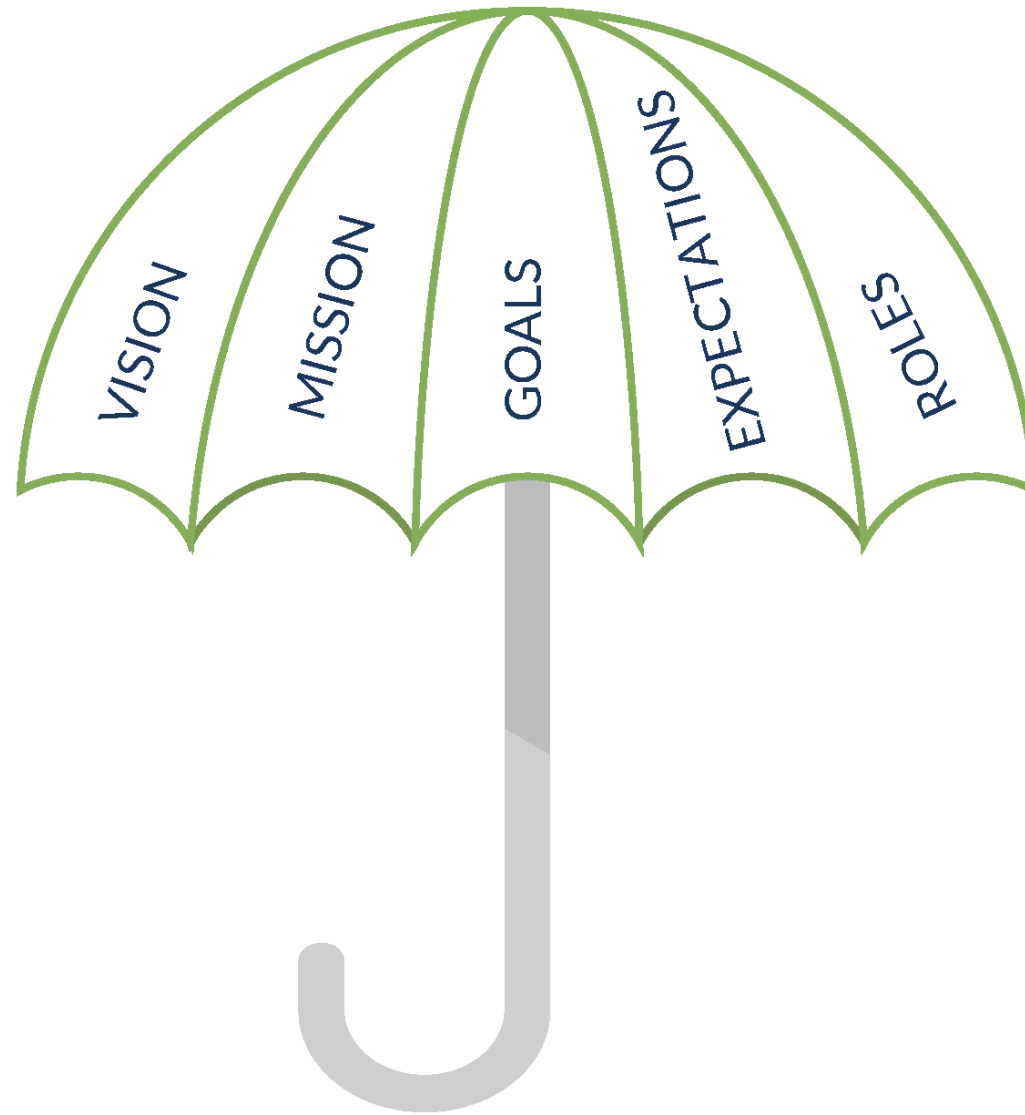
High level of FOMO



# Where Do I Start?

With ME

# Clarify the Umbrella



# Become Deep and Wide

- ▶ Be a Pulse Taker
- ▶ Be a Vision Amplifier
- ▶ Be a Leader Multiplier
- ▶ Be a Gap Filler

# On-Ramp Feedback

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# Session Two

## DISC

# Advantages of Personality Assessments

- ▶ Increases Self-knowledge
- ▶ Allows for Efficiency
- ▶ Provides Empathy
- ▶ Clarifies Communication

# Disadvantages of Personality Assessments

- ▶ Can become a straight jacket
- ▶ Used as an excuse
- ▶ Easily weaponized



**Personality typing is an imperfect way of describing and categorizing reality.**

# Decisive

- ▶ Focused on action, progress, and results
- ▶ Greatest strength = getting stuff done
- ▶ Greatest weakness = tendency to value progress over people
  
- ▶ They are our problem solvers that will keep the company moving

# Interactive

- ▶ Focused on people, relationships, and collaboration
- ▶ Greatest strength = ability to connect, work with, and energize people
- ▶ Greatest weakness = sacrifice productivity to be around people
  
- ▶ They are creative and fun to be around

# Stable

- ▶ Focused on consistency, cooperation, and the well being of others
- ▶ Greatest strength = ability to remain steady and loyal
- ▶ Greatest weakness = tendency to refuse change
  
- ▶ They are patient and devoted to the team

# Cautious

- ▶ Focused on details, processes, and data
- ▶ Greatest strength = ability to handle high degree of detail and complexity
- ▶ Greatest weakness = hold back progress due to lack of details
  
- ▶ They will increase quality more than anyone else

**The distance between my personality and your personality is a measure of the work I must put forth to communicate effectively.**



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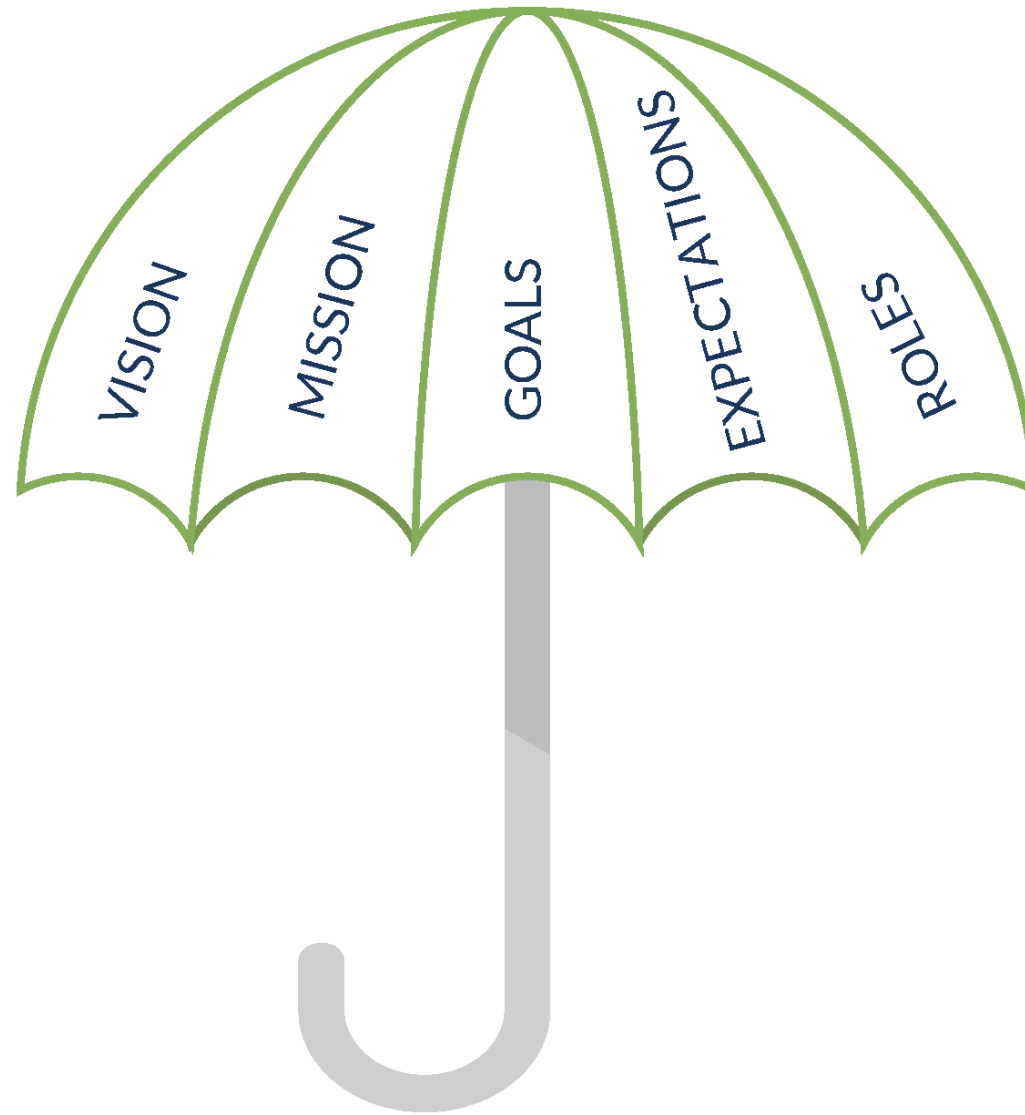
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# Session Three

## Personal KRA

# Clarify the Umbrella



# Five KRA Basics

- ▶ KRA stands for Key Results Area
- ▶ A KRA is outcome oriented
- ▶ A KRA is foundational groundwork for delegation
- ▶ A KRA is important for you to create margin
- ▶ A KRA should not be so vague that it avoids accountability

# A strong KRA creates

- ▶ Clear Expectations
- ▶ A True North
- ▶ A Feedback Framework

Most KRAs are a perpetual work in progress!

# Step One: **OBSERVE**

- ▶ List out the tasks you are working on in any given month. What is taking your time and energy?
  
- ▶ 5-7 minutes

# Step Two: **IDENTIFY PRIMARY TASKS**

Primary tasks:

- ▶ Are things only you as a leader can do
  - ▶ Have a high probability of exponential return
  - ▶ Effect the future of your business and team
- 
- ▶ What should you be doing?
  - ▶ What do you need to stop doing?
  - ▶ What are things you can or should hand off?
- 
- ▶ 5-7 minutes

# Step Three: **CATEGORIZE**

- ▶ What are 3-5 outcomes that result from the work you listed?
  
- ▶ 3 minutes

# Step Four: **PRIORITIZE**

- ▶ Order your outcomes by priority level and remember...this may not be how you are using your time currently

- ▶ 3 Minutes



# Step Five: **ELABORATE**

- ▶ Add subpoints that will provide further direction and clarity
  
- ▶ 5 minutes

# Step Six: **EVALUATE**

- ▶ “You can count on me to...?”
- ▶ Is it outcome oriented?
- ▶ Does it set clear expectations?

# Step Seven: **FINALIZE**

▶ HOMEWORK!

# On-Ramp Feedback